

## Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 L-03 CAB-02 CIAE-00 COME-00

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FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 1955

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E.O. 11652: N/A

TAGS: EAIR/MX

SUBJ: CIVAIR: CAB CARGO CHARTER CLEARANCES FOR AERO SERVICIOS  
INTERNACIONALES.

1. EMBASSY TCO WAS TODAY CONTACTED BY GOM DGAC JOSE RODRIGUEZ TORRES WITH A REQUEST TO ASSIST IN OBTAINING CLEARANCE FOR PROPOSED CARGO CHARTER FLIGHT BY MEXICAN COMPANY AERO SERVICIOS INTERNACIONALES FROM MIAMI TO CANCUN. DGAC SAID COMPANY REQUEST WAS REFUSED BY CAB FOR TWO REASONS: (1) APPLICATION WAS INCOMPLETE; (2) COMPANY HAS BEEN OPERATING IN UNATHUROZED MANNER IN PAST.

2. IN ANSWER TO FIRST POINT, DGAC PROVIDED FOLLOWING INFORMATION: (1) COMPANY CHARTERING PLANE WAS PROPOSED FLIGHT IS CALLED "RUALS", WHICH IN TURN IS UNDER CONTRACT TO THE FONDO NACIONAL DE FOMENTO AL TURISMO (FONATUR), GOM AGENCY RESPONSIBLE FOR, INTER ALIA, THE DEVELOPMENT OF CANCUN. CARGO TO BE CARRIED ARE HOTEL FURNISHINGS PURCHASED IN MIAMI. CHARTER PRICE IS 3,400 DOLLARS PER FLIGHT.

3. IN ANSWER SECOND POINT, DGAC SAID THAT COMPANY GENERAL MANAGER DAVISION READY TO GO PERSONALLY TO CAB TO OFFER FULL EXPLANATION. LETTER NOW IN PREPARATION BY COMPANY WHICH WILL ALSO PROVIDE FULL DETAILS TO CAB.

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COMPANY CLAIMS IT HAS ALWAYS ACTED IN GOOD FAITH IN

COMPLIANCE WITH CAB REGULATIONS.

4. COMPANY, FORMALLY KNOWN AS AEROTECNICOS ASOCIADOS, IS REPORTEDLY MEXICO'S ONLY CARGO-ONLY AIRLINE, WITH ONE DC-6. IT WAS RECENTLY SUBJECT OF WTDR (MEXICO 632W) AND TOP (MEXICO 6705), RESULTING FROM ITS INTEREST IN PURCHASING A USED LOCKHEED ELECTRA CARGO PLANE. COMPANY AS ALSO HAD CLOSE CONSISTANT SUPPORT OF DGAC, WHO SOME SOURCES CLAIM IS A PART OWNER.

5. WHILE DGAC WENT TO GREAT LENGTHS TO DENY THAT HIS REQUEST TO TCO CONSTITUTED "PRESSURE", HE EARLIER IN CONVERSATION MENTIONED MANY CHARTER REQUESTS BY U.S. AIRLINES WHICH HE READILY (IN MOST INSTANCES) APPROVES. HE DID NOTE ECONOMIC BENEFIT TO U.S. BY PURCHASES IN U.S. THAT THE PROPOSED CHARTER WOULD CARRY, AND FACT THAT COMPANY HAS FLOWN CHARTERS FOR MEXICAN SUBSIDIARY OF CHRYSLER CORP. ALTHOUGH HE DID NOT MENTION IT, PROXIMITY TO MARCH 1, 1976 RESUMPTION OF NEGOTIATIONS OF U.S.-MEXICAN AIR TRANSPORT SERVICES AGREEMENT MUST ALSO BE KEPT IN MIND.

6. GIVEN THE ABOVE, EMBASSY RECOMMENDS THAT THE DEPARTMENT AND THE CAB ANALYZE COMPANY'S REQUEST CLOSELY. WHILE EMBASSY NOT FULLY AWARE OF HISTORY OF COMPANY'S PREVIOUS COMMUNICATIONS WITH THE CAB, A FAVORABLE DECISION IF POSSIBLE WITHIN STRICTURES OF CAB REGULATIONS MAY HAVE SIGNIFICANT BENEFITS TO U.S.

7. UPON RECEIPT, EMBASSY WILL COMMUNICATE THE RESPONSE OF THE DEPARTMENT AND THE CAB TO THE DGAC.  
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